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## LOTUS CAPITAL PARTNERS SCORES THREE MAJOR WINS AT THE 2018 "REAL ESTATE FINANCE & INVESTMENT" AWARD CEREMONY

**New York, NY – February 12, 2018** Lotus Capital Partners, LLC ("Lotus"), an independent real estate investment banking firm, was recognized with three prestigious "Commercial Real Estate 20" awards by *Real Estate Finance & Investment* at the publication's 2018 ceremony, held last week at the Yale Club in New York City.

Lotus won the multifamily "Deal of the Year" award for closing Via Mizner—a \$400 million financing across a 2 million-square-foot, mixed-use asset in Boca Raton. Additionally, Lotus was recognized as the industry's top new firm and the "Impact Player of the Year."

"Lotus is honored to be recognized by *Real Estate Finance & Investment* with three awards after just a single year in business," Ashraf said. "These awards are a testament not only to the team's tremendous dedication, but also to the fact that our prior experience as lenders and distribution professionals make us indispensable partners in providing bespoke advisory services and mortgage banking solutions to the clients we serve."



These honors mark the culmination of a year that saw Lotus grow from virtually nothing to the top one-percent of all debt placement firms in the U.S. (in terms of capital arranged and assignments won). This includes the Via Mizner capital stack and additional assignments, on three continents, that Lotus will soon close. Out of thousands of firms in the U.S. and abroad, only three firms have ever closed deals on three continents, and never has a firm done so in its first year of business. Lotus expects to close \$1.5 billion overall in 2018.

While Lotus was busy securing assignments, the team closed the Via Mizner financing, one of the largest debt financings ever recorded in Florida. Working with sponsor Penn-Florida Companies ("Penn-Florida") Lotus assembled a complex piece of financing involving three interlocking but distinct phases, each at a different level of completion and risk profile.

Once complete, Via Mizner will feature a 366-unit rental apartment building, 88 luxury condominiums, 60,000 square feet of luxury retail, and a 164-key Mandarin Oriental Hotel & Resort—Boca Raton's first new world-class luxury hotel in nearly a century.

"Boca Raton is experiencing a boom in commercial growth," Ashraf said. "Via Mizner is going to be a key driver in redefining this city into a home not only for retirees, but also for millennials and young families. This is one of the reasons it was so exciting for Lotus, as a first-year company, to play a decisive role in making a transformative project possible."

## **About Lotus Capital Partners, LLC**

Lotus Capital Partners ("Lotus") is an independent real estate investment banking firm focused on delivering complex real estate finance solutions that are custom-tailored to meet its client's needs.

Lotus' debt placement business focuses on arranging capital and providing highquality, customized thinking solutions, while its loan sale and distribution business focuses on assisting lenders in acquiring, disposing away and financing off components of their capital structures.

The team is comprised of lending and distribution veterans who have closed more than \$40 billion in structured real estate debt transactions.

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